

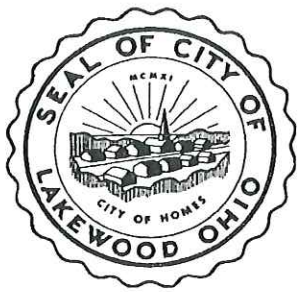
AGENDA
BOARD OF CONTROL

Mayor's Conference Room
September 17, 2018 2:30 PM

Action	Description	Reference No.
1. Amend – Purchase of Water Maintenance Appurtenances		BC-18-224
2. Amend – 2018 Sidewalk Replacement Program		BC-18-225
3. Award – Detroit Sloan Intersection Project – Bollards		BC-18-226
4. Award – A/C Replacement & Duct Cleaning at Fire Station No. 1		BC-18-227
5. Award – Municipal Liability Insurance Coverage		BC-18-228

***Next Meeting is Monday,
Oct. 1, 2018; 2:30 PM***

Mayor
Finance Director
Law Director
Public Works Director



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-224

September 17, 2018

Board of Control
City of Lakewood, Ohio 44107

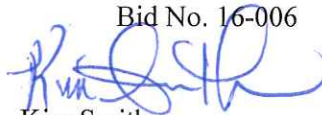
Subject: Amend Contract – Purchase of Water Maintenance Appurtenances

Dear Members of the Board:

Based on a review conducted by the Division of Purchasing in conjunction with the Department of Public Works; Division of Water Distribution, and the attached letter of recommendation, I am submitting for your consideration this request to amend a contract with Core & Main in the amount of \$10,000 to purchase additional Water Maintenance Appurtenances. This is the final of (2) additional one-year renewal options available to the city; contract effective March 1, 2018 through February 28, 2019. Contract with Core & Main now totals \$40,000.

Core & Main submitted the sole bid for the Water Maintenance Appurtenances portion of Bid 16-006.

Contracting Authority:	Ordinance 43-17 \$100,000
Contracting Balance:	\$30,000 / \$20,000
Funding:	Enterprise Fund
Account Distribution:	501-3062-431-46-08 \$90,000
Account Balance:	\$22,420 / \$12,420
Contract Approved by Law:	Yes _____ / No _____ / PO <u>X</u> / c/c _____
Object Code:	Repair and Maint Supplies / Utility Maintenance
Commodity Code:	890-000
Bid Reference:	Bid No. 16-006


Kim Smith
Purchasing Manager

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J. Beno PE, Director of Public Works	_____	_____	_____
Kevin M. Butler, Acting Director of Law	_____	_____	_____
Jennifer Pae, Director of Finance	_____	_____	_____
Michael P. Summers, Mayor	_____	_____	_____



MEMO

DATE: 09/11/2018

TO: Kim Smith

FROM: Nicholas DelVecchio

SUBJECT: Board of Control (Water Maintenance supplies and appurtenances.)

I am requesting BOC approval to increase Line1 of PO #88503 in the amount not to exceed \$10,000 for the purchase of additional Water Maintenance Supplies and Appurtenances. Core and Main formerly HD Supply Waterworks is the vendor. The increase is needed due to an unusually busy construction season. Funds are available in account #501-3062-431-4608

Thanks,
Nicholas Del Vecchio



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-094

March 5, 2018

Board of Control
City of Lakewood, Ohio 44107

Subject: Renew Contract – Purchase of Water Maintenance Appurtenances

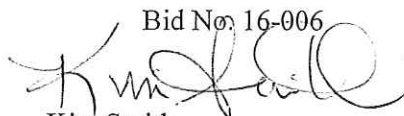
Dear Members of the Board:


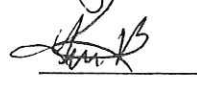


Based on a review conducted by the Division of Purchasing in conjunction with the Department of Public Works; Division of Water Distribution, and the attached letter of recommendation, I am submitting for your consideration this request to renew a contract with Core & Main (formerly HD Supply Waterworks Ltd.) in an amount not to exceed \$30,000 to purchase Water Maintenance Appurtenances. This is the final of (2) additional one-year renewal options available to the city; contract effective March 1, 2018 through February 28, 2019.

Core & Main submitted the sole bid for the Water Maintenance Appurtenances portion of Bid 16-006.

Contracting Authority:	Ordinance 43-17 \$100,000
Contracting Balance:	\$70,000 / \$40,000
Funding:	Enterprise Fund
Account Distribution:	501-3062-431-46-08 \$90,000
Account Balance:	\$60,000 / \$30,000
Contract Approved by Law:	Yes <input checked="" type="checkbox"/> / No <input type="checkbox"/> / PO <input checked="" type="checkbox"/> / c/c <input type="checkbox"/>
Object Code:	Repair and Maint Supplies / Utility Maintenance
Commodity Code:	890-000
Bid Reference:	Bid No 16-006

Original Contract Renewal


Kim Smith
Purchasing Manager

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J. Beno PE, Director of Public Works		_____	<u>3/5/18</u>
Kevin M. Butler, Acting Director of Law		_____	<u>3/5/18</u>
Jennifer Pae, Director of Finance		_____	<u>3/5/18</u>
Michael P. Summers, Mayor		_____	<u>3-5-18</u>



Sep 13, 2018 8:31:37 AM EDT

File Edit Commands Help

Port of BOSTON
NavLine

501-3062-431.46-08

Account miscellaneous

Budget miscellaneous

Encumbrances

Pre-encumbrances

Transactions

Detail by date

Detail by code

Detail by year & p

Pending by date

Pending by code

Pending by year

Procurement car

Print

Cancel

Exit

Previous acc...

Next account

2017

2019

Account activi...

Pending trans...

Images

Budget alloca...

Account information

Repair Parts & Supplies / Utility Maintenance

Fiscal year: 2018 Dr

Budget: 90,000.00

Committed: 67,579.14

Balance: 22,420.86

Project Data

Project Entry Optional

Account Balance by Period

Q 03 March	12,013.77	16,808.41
Q 04 April	5,013.60	21,822.01
Q 05 May	7,041.34	28,863.35
Q 06 June	2,976.27	31,839.62
Q 07 July	3,039.33	34,878.95
Q 08 August	4,688.81	39,567.76
Q 09 September	6,052.44	45,620.20

Payment Information

Vendor	(* indicates pending)	Total
Q CORE & MAIN		39,387.69
Q CLASS C SOLUTIONS GROUP		1,233.37

Encumbrances

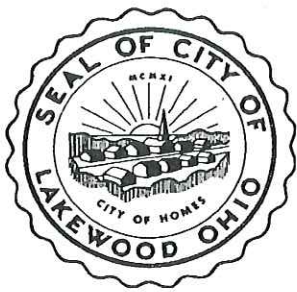
PO #	Vendor	Balance
Q 088317	AAA GAS & WELDING SUP	560.00
Q 088321	CLASS C SOLUTIONS GRO	766.63
Q 088503	CORE & MAIN	20,692.31

Pre Encumbrances

Type	Req/PO	Project	Balance
------	--------	---------	---------

Segment/Balance Details

Fund	501	Water Fund	Original Budget	90,000.00
Department	30	Public Works	Revised Budget	.00
Division	62	Water Distribution	Current expenditures	6,052.44
Activity basic	43	Streets and Highways	YTD expenditures	39,567.76
Sub activity	1	Public Works Enterprise	Unposted expenditures	.00
Element	46	Repair Parts & Supplies	Encumbrances	21,958.94
Object	08	Utility Maintenance	Unposted encumbrances	.00



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-225

September 17, 2018

Board of Control
City of Lakewood, Ohio 44107

Subject: Amend Contract – 2018 Sidewalk Replacement Program

Dear Members of the Board:

Based on a review conducted by the Division of Purchasing in conjunction with the Department of Public Works, and the attached letter of recommendation, I am submitting for your consideration this request to amend a requirement contract to F.P. Allega Concrete Construction Corp. in the amount of \$75,000 to perform additional work on the 2018 Sidewalk Replacement Program. Contract award to F.P. Allega Concrete Construction Corp. now totals \$725,000.

F.P. Concrete Construction Corp. submitted the lowest and best responsive and responsible bid for the Sidewalk Replacement Program as outlined in Bid No. 18-003.

Contracting Authority:	Ordinance 56-16 \$800,000
Contracting Balance:	\$100,000 / \$25,000
Funding:	Capital Projects Fund
Account Distribution:	401-3030-470-84-40 Project #180100 \$700,000
Account Balance:	\$0 / (\$75,000)
Contract Approved by Law:	Yes ____ / No ____ / PO ____ / c/c ____
Object Code:	Sidewalk Program
Commodity Code:	909-076
Bid Reference:	Bid No. 18-003


Kim Smith
Purchasing Manager

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J. Beno PE, Director of Public Works	_____	_____	_____
Kevin M. Butler, Director of Law	_____	_____	_____
Jennifer Pae, Director of Finance	_____	_____	_____
Michael P. Summers, Mayor	_____	_____	_____



MEMORANDUM

DATE: September 4, 2018
TO: Board of Control
FROM: Roman Ducu –Project Manager – Public Works
RE: 2018 Sidewalk Program Project # 180100 Bid No.18-003

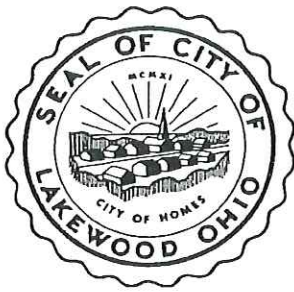
I recommend the City of Lakewood increase the PO Amount for F.P. Allega Concrete Construction Corp from \$650,000 to \$725,000 to complete sidewalk repairs for Residents and City owned properties. F. P Allega was also the lowest bidder.

February 8, 2018:

I recommend the City of Lakewood accept the bid from F.P. Allega Concrete Construction Corp for the removal and replacement of sidewalk up to but not to exceed \$650,000. F. P Allega was also the lowest bidder.

Respectfully,

Roman Ducu
Project Manager
Public Works



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-087

February 15, 2018

Board of Control
City of Lakewood, Ohio 44107

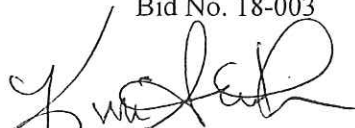
Subject: Award Contract – 2018 Sidewalk Replacement Program

Dear Members of the Board:


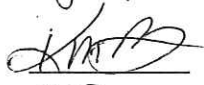

Based on a review conducted by the Division of Purchasing in conjunction with the Department of Public Works, and the attached letter of recommendation, I am submitting for your consideration this request to award a requirement contract to F.P. Allega Concrete Construction Corp. in an amount not to exceed \$650,000 to perform the 2018 Sidewalk Replacement Program.

F.P. Concrete Construction Corp. submitted the lowest and best responsive and responsible bid for the Sidewalk Replacement Program as outlined in Bid No. 18-003.

Contracting Authority:	Ordinance 56-16 \$800,000
Contracting Balance:	\$800,000 / \$150,000
Funding:	Capital Projects Fund
Account Distribution:	401-3030-470-84-40 Project #180100 \$700,000
Account Balance:	\$700,000 / \$50,000
Contract Approved by Law:	Yes _____ / No _____ / PO <input checked="" type="checkbox"/> / c/c _____
Object Code:	Sidewalk Program
Commodity Code:	909-076
Bid Reference:	Bid No. 18-003


Kim Smith
Purchasing Manager

*original
contract
award*

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J. Beno PE, Director of Public Works		_____	2/15/18
Kevin M. Butler, Director of Law		_____	2/15/18
Jennifer Pae, Director of Finance		_____	2/15/18
Michael P. Summers, Mayor	_____	_____	_____



J-m-u

2018 Sidewalk Replacement Program:

Bid Item		Unit	Estimated Quantities	Unit Price for Labor ONLY	Unit Price for Material ONLY	Unit Price for both Labor & Materials	Item Total for both Labor & Materials
1	4" Sidewalk, includes removal, installation, all restoration	SF	70,000	3.57	3.57	7.14	\$499,800.00
2	6" Sidewalk, includes removal, installation with MS concrete, and all restoration	SF	10,000	4.49	4.49	8.98	\$89,800.00
3	Curb Ramp, Includes curb and detectable warning plates	EA	2	200.00	210.00	410.00	\$820.00
4	Curb, Type, 6	LF	30	15.00	5.00	20.00	\$600.00

2018 Sidewalk Program (Items 1,2,3,4) TOTAL

\$591,020.00

* Contingency Quantity to be used as directed by the City of Lakewood

Contractor Signature

Frank P. Allegro, Pres

Sep 6, 2018 9:24:31 AM EDT

File Edit Commands Help

Print screen RION Navision

Project 180100-2018

- Account types
- Assets
- Expenditures
- Liabilities
- Revenues
- Encumbrances
- Miscellaneous info
- Pending transaction
- Pre-encumbrances
- Project detail balance

Project Information

Description: 2018 Sidewalk Program
Status: Active
Estimate: 700,000.00
Type: CP Capital Projects
Sub type: SD Sidewalk Program
Start/stop dates: 1/01/2018 -
1st month of FY: 00
Source of funds:

Project Code

There are no user defined code fields for this project

Project Year-to-Date

FY: 2018	Balance	345,984.82
Budget:		700,000.00
Actual:		354,015.18
Unposted:		.00
Pre-encumbrance:		.00
Encumbrance:		.00
Pending:		.00

Project Life-to-Date

FY(s): 0000 - 9999	Balance	345,984.82
Budget:		700,000.00
Actual:		354,015.18
Unposted:		.00
Pre-encumbrance:		.00
Encumbrance:		.00
Pending:		.00

Print

Cancel

Exit

Next project

Previous proj...

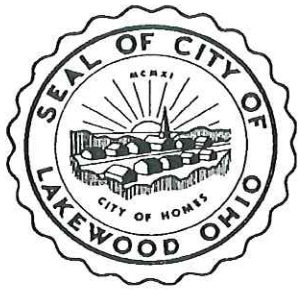
2017

2019

Project activit...

Change balan...

Purchase Order	Vendor Name	PO Balance
088459	ALLEGA, F.P. CONCRETE	306,475.82
088460	CONCRETE SURFACE REPAIR, LLC	29,509.00



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-226

September 17, 2018

Board of Control
City of Lakewood, Ohio 44107

Subject: **Award Contract – Detroit Sloane Intersection Project**

Dear Members of the Board:

Based on a review conducted by the Division of Purchasing in conjunction with the Department of Planning & Development, and the attached letter of recommendation, I am submitting for your consideration this request to award a contract to **Broadway Concrete Investments, LLC, dba Pompili Precast Concrete (PPC)** in an amount not to exceed \$16,000 to provide (35) Concrete Bollards for the Detroit Sloane Intersection Project. City will be reimbursed through the Cuyahoga County Community Development Supplemental Grant Program (CDSG). Contract award is the base proposal of \$14,875.00 plus contingencies.

Bollards will be purchased through Sourcewell (formerly National Joint Powers Alliance (NJPA)) contract #121416-WWG as authorized by Lakewood Codified Ordinances §111.04, allowing the City to purchase from agencies without the necessity of bidding.

Contracting Authority:	Ordinance 44-17A \$4,400,000
Contracting Balance:	\$4,181,122 / \$4,165,122
Funding:	Economic Development Fund
Account Distribution:	101-7001-461-93-02 \$1,000,550
Account Balance:	\$579,766 / \$563,766
Contract Approved by Law:	Yes _____ / No _____ / PO _____ / c/c _____
Object Code:	Contractual Service
Commodity Code:	968-079
Bid Reference:	Sourcewell

Kim Smith
Purchasing Manager

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J. Beno PE, Director of Public Works	_____	_____	_____
Kevin M. Butler, Director of Law	_____	_____	_____
Jennifer Pae, Director of Finance	_____	_____	_____
Michael P. Summers, Mayor	_____	_____	_____





DEPARTMENT OF PLANNING & DEVELOPMENT

12650 Detroit Avenue • 44107 • (216) 529-6630 • FAX (216) 529-5936

www.onelakewood.com/development

September 12, 2018

Dear Board of Control:

I respectfully request Board of Control to award a contract to Pompili Precast Concrete (PPC) in the amount of \$16,000 to provide 35 concrete bollards for the Detroit-Sloane intersection project. The funds will be paid for out of fund number 101-7001-461-93-02. This will be reimbursed through the County Grant Program.

PPC has provided bollards for numerous city projects, including those used for the Rosewood Avenue street closure. These bollards are being purchased through the National Joint Powers Alliance, which PPC is not a part of but quoted below their total purchase price. The price of \$16,000 includes contingency for the project, which will have a total contract amount of \$14,875.00.

Please let me know if I can answer any questions you may have about this request.

Sincerely,

Bryce Sylvester, AICP

Director of Planning and Development

Broadway Concrete Investments, LLC
DBA - Pompili Precast Concrete
12307 Broadway Ave.
Garfield Heights, Ohio 44125

QUOTATION #: 0907-002

Phone: 1-216-581-8080
Cell - Bill 216-857-2126
Cell - Mark 216-559-1154
Fax: 1-216-581-3910

TO: City of Lakewood

PROJECT:
Majestic Bollards

ATTN: Katlyn Millius

EMAIL: _____

PHONE: _____ FAX: _____

TERMS: SEE TERMS AND CONDITIONS BELOW

DESCRIPTION OF WORK

<u>ITEM #</u>	<u>QUANTITY</u>	<u>DESCRIPTION</u>	<u>Price Each</u>	<u>Quote</u>
#1	35	35 Majestic Bollards - White with sanblast finish; seal with H1000	\$ 425.00	\$14,875.00
#2		Delivery - NO CHARGE; placement of bollards by customer		\$0.00

Subtotal \$14,875.00

Other Notes / Comments

See General Contract and Payment terms follow

Quote EXCLUDES any engineering and loose hardware that may be required

Sales Tax EXEMPT

Total Quote \$14,875.00



Grainger - Public Safety

Public Safety Equipment, Supplies & Apparel

#121416-WWG

Maturity Date: 02/01/2021

Products & Services



Products & Services

Sourcewell contract 121416-WWG gives access to the following types of goods and services:

- Turnout Gear, Body Armor, Footwear, Communication Devices, Tactical Gear, Tools
- Police, fire, rescue equipment & emergency medical supplies
- Pre-paid freight on orders shipped via ground transportation
- Access to more than 1.6 million items
- 24/7 online ordering
- One-stop purchasing
- No minimum order requirements
- Same-day shipping on 99% of in-stock items

Sep 13, 2018 10:21:29 AM EDT

File Edit Commands Help

PrintScreen RION

101-7001-461.93-02

Account miscellaneous

Budget miscellaneous

Encumbrances

Pre-encumbrances

Transactions

Detail by date

Detail by code

Detail by year & p

Pending by date

Pending by code

Pending by year

Procurement car

Print

Cancel

Exit

Previous acc...

Next account

2017

2019

Account activi...

Pending trans...

Images

Budget alloca...

Account information

Miscellaneous / Economic Development

Fiscal year: 2018 Dr

Budget: 1,000,550.00

Committed: 1,007,705.84

Balance: 7,155.84-

Project Data

Project Entry Optional

Q 070004 Grow Lakewood P .00

Q 070005 Lakewood Seed P .00

Q 112904 PRI: 1635 Hopki .00

Q 112905 PRI: 2145 Halst .00

Q 122400 ED: 11900 Madis .00

Q 122401 ED: 1484 Elawoo .00

Account Balance by Period

Q 03 March 208,325.00- 175,223.00

Q 04 April 23,783.64 151,439.36

Q 05 May 12,129.19- 163,568.55

Q 06 June 2,444.50 161,124.05

Q 07 July 1,040.00- 162,164.05

Q 08 August 14,219.00 147,945.05

Q 09 September .00 147,945.05

Payment information

Vendor (* indicates pending)

Q LAKEWOOD ALIVE 27,500.00

Q CHARTREUSE, INC. 2,895.00

Q CLEVELAND HOME TITLE AGENCY, L 675.00

Q UNIVERSITY TEES, INC. 25,702.00

Q EPSTEIN DESIGN PARTNERS 2,100.00

Q CLEVELAND VEGAN, LLC 20,000.00

Q BIKE CLEVELAND 1,150.00

Encumbrances

PO # Vendor Balance

Q 079059 LAKEWOOD, CITY OF .00

Q 082013 LAKEWOOD, CITY OF 195,425.39

Q 085931 LAKEWOOD, CITY OF 606,400.00

Q 087938 LAKEWOOD, CITY OF 131,000.00

Q 088255 EPSTEIN DESIGN PARTNE 2,500.00

Q 088306 JOHNSON-LAUX CONSTRUC 10,000.00

Q 088308 LAKEWOOD ALIVE .00

Pre Encumbrances

Type Req/PO Project Balance

Segment/Balance Details

Fund 101 General Fund Original Budget .00

Department 70 Planning and Development Revised Budget 1,000,550.00

Division 01 Planning and Development Current expenditures .00

Activity basic 46 Community Environment YTD expenditures 147,945.05

Sub activity 1 Community Environment Unposted expenditures .00

Element 93 Miscellaneous Encumbrances 1,143,650.89

Object 02 Economic Development Unposted encumbrances .00



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-227

September 17, 2018

Board of Control
City of Lakewood, Ohio 44107

Subject: Award Contract – Air Conditioner Replacement and Duct Cleaning at Fire Station No. 1

Dear Members of the Board:

Based on a review conducted by the Division of Purchasing in conjunction with the Department of Public Works, and the attached letter of recommendation, I am submitting for your consideration this request to award a contract to **Gardiner Service Company** in the amount of **\$37,660** to replace the Air Conditioner Unit and clean all the duct work at Fire Station No. 1.

Air Conditioner Unit and Duct Cleaning to be provided by Gardiner Service Co. through the rules established by the State of Ohio Cooperative Purchasing Program, Index MMA632, Agreement MMA7553.

Contracting Authority:	Ordinance 57-17 \$1,100,000
Contracting Balance:	\$596,815 / \$559,155
Funding:	Lkwd Hospital Special Revenue Fund
Account Distribution:	260-2050-423-86-12 \$328,000
Account Balance:	(\$9,260) / (\$46,920)
Contract Approved by Law:	Yes <input type="checkbox"/> / No <input type="checkbox"/> / PO <input checked="" type="checkbox"/> / c/c <input type="checkbox"/>
Object Code:	Service Agreements / HVAC
Commodity Code:	941-055
Bid Reference:	State of Ohio Cooperative Purchasing Program

Kim Smith
Purchasing Manager

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J. Beno PE, Director of Public Works	_____	_____	_____
Kevin M. Butler, Director of Law	_____	_____	_____
Jennifer Pae, Director of Finance	_____	_____	_____
Michael P. Summers, Mayor	_____	_____	_____



MEMORANDUM

DATE: September 12, 2018
TO: Kim Smith
FROM: Joe Beno
RE: Gardiner – Fire Station 1 AC unit and duct cleaning

I am recommending the award of a contract to Gardiner for an amount not to exceed \$37,660 to replace the AC unit at Fire Station #1 and to clean all of the duct work in the facility.

The existing unit is 25 years old and is need of replacement. This problem was discovered last fall and replace was planned for 2018.

The costs are divided as follows:

Equipment - \$11,415
Material - \$1,518
Labor - \$9,835 Includes Installation, Electrical, Rigging, Project
Management, and Startup
Duct cleaning - \$14,892

This work is being contracted through State of Ohio Master Maintenance Agreement 632 and 7553.

The cost of the replacement was budgeted for and will be paid from the Fire budget 260-2050-423-86-12.

Ohio Master Maintenance Agreement**SCOPE OF WORK****INDEX NUMBER: MMA632 - CONTRACT #: MMA7553**Customer: City of Lakewood
12650 Detroit Avenue
Lakewood, Ohio 44107Date: September 10th 2018**Project: Fire station #1 – Dorm HVAC Unit Replacement**Attn: Joseph J. Beno, PE
Director, Public Works

Terms of Delivery:

FOB Destination
Full Freight Allowed**Quote No.:** 60-5004

Terms of Payment:

Net 30 Days

Gardiner is pleased to provide the enclosed proposal for your review and approval. This proposal is offered per Gardiner's Ohio State Master Maintenance Agreement. All applicable taxes will be added unless Gardiner is provided with the appropriate tax exemption certificates. This proposal is valid for 30 days and will expire after that date if an order is not placed.

GARDINER is pleased to quote the following:

Scope of work for this project will include the following:

- 1) Evacuate refrigerant from (1) existing rooftop systems.
- 2) Disconnect power wiring, controls, from (1) existing HVAC units.
- 3) Rig (2) existing HVAC units and remove from site.
- 4) Rig and install (1) new Trane packaged HVAC unit on to existing curb systems. The removal of the existing units and installation of the new units will require the use of a crane, and will be done during normal working hours.
- 5) Reconnect existing power and control wiring. All wiring is to be done in accordance with State and Local codes.
- 6) Start-up, check and adjust new unit for proper operation.
- 7) Provide a one year warranty for material and workmanship.
- 8) Five-year compressor warranty.

PRICING**HVAC Systems including Parts and Accessories – NIGP 914-50-99-008-9 \$11,415.00**

<u>PRODUCT</u>	<u>PRDT CODE</u>	<u>COST/TON</u>	<u>QTY</u>	<u>QUOTED PRICE</u>
15 Ton Trane Pkgd. Electric RTU-410a	361	\$761.00	1	\$11,415.00

Open Market Items:

Adapta curb

Qty

1

Price

\$1,518

- **Equipment** \$11,415.00
- **Materials** \$1,518.00
- **Labor/Installation Services**..... \$ 9,835.00
- **Duct Cleaning**..... \$14,892.00

TOTAL PRICE **\$37,660.00****Excluded from the Proposal:**

Price does not include repairs to the existing system. If repairs are required they will be performed on a "Time and Material" basis.

Price does not include State and Local taxes.

Price does not include removal of hazardous materials.

Price does not include overtime hours for controls integration.

Price does not include prevailing wage rates.

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

GOVERNMENT PRICING SCHEDULE

AGREEMENT NUMBER: **MMA7553**

EFFECTIVE DATES: 03/01/2018 TO 02/28/2019

Gardiner Service Company

MASTER MAINTENANCE AGREEMENT

Index No. MMA632
Eff. Date 03/01/2018

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Send Purchase Orders To:

Remit To:

OAKS Contract ID:

0000066630

0000066630

MMA7553

Gardiner Service Company

Gardiner Service Company

31220 Bainbridge Road

PO BOX 76129

CLEVELAND, OH 44101-4755

Solon, OH 44139

Contractor Contacts:

Mr. Rick Reder

Telephone: (800) 251-4044 x1552

Fax: (440) 349-6980

Email: RReder@Wngardiner.com

Delivery:

Terms:

F.O.B. Destination, Freight Prepaid

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: N/A

Maximum: \$50,000.00

Sep 12, 2018 9:28:27 AM EDT

File Edit Commands Help

PHILIP SUPERIOR
NavLine

260-2050-423 86-12

Account miscellaneous

Budget miscellaneous

Encumbrances

Pre-encumbrances

Transactions

Detail by date

Detail by code

Detail by year & code

Pending by date

Pending by code

Pending by year & code

Procurement card

Account information

Project Data

Account Balance by Period

Payment information

Encumbrances

Pre Encumbrances

Segment/Balance Details

Print

Cancel

Exit

Previous acc...

Next account

2017

2019

Account activi...

Pending trans...

Images

Budget alloca...

Machinery and Equipment / Operating Equipment

Fiscal year: 2018 Dr

Budget: 328,000.00

Committed: 337,259.73

Balance: 9,259.73

Project Entry Optional

063065 Hydraulic Medic .00

113021 Ballistic Vests .00

123002 Fire Ford Exped .00

123005 Fire Rescue Boa .00

123006 Fire Truck .00

123007 Fire Pickup Tru .00

Account Balance by Period

03 March 7,620.00 46,488.92

04 April 98,920.20 145,407.12

05 May .00 145,407.12

06 June 163,013.69 308,420.81

07 July .00 308,420.81

08 August 200.00 308,620.81

Payment information

Vendor (* indicates pending)

WARREN FIRE EQUIPMENT, INC. 149,952.00

MOTOROLA INC. 3,070.61

SUPERION, LLC 7,820.00

CLASSIC BUICK GMC 36,332.00

ESO SOLUTIONS, INC. 1,200.00

HALL PUBLIC SAFETY UPFITTERS 9,991.08

ADVANTAGE EQUIPMENT, INC. 52,936.00

Encumbrances

PO # Vendor Balance

088182 SUPERION, LLC 28,114.00

088372 ESO SOLUTIONS, INC. .00

088430 CLASSIC BUICK GMC .00

088433 HALL PUBLIC SAFETY UP 524.92

088453 ADVANTAGE EQUIPMENT .00

088629 WARREN FIRE EQUIPMENT .00

088630 MOTOROLA INC. .00

Pre Encumbrances

Type Req/PO Project Balance

Segment/Balance Details

Fund 260 Lkwd Hospital Sp Rev Fund

Department 20 Public Safety

Division 50 EMS

Activity basic 42 Public Safety

Sub activity 3 Public Safety

Element 86 Machinery and Equipment

Object 12 Operating Equipment

Original Budget 328,000.00

Revised Budget .00

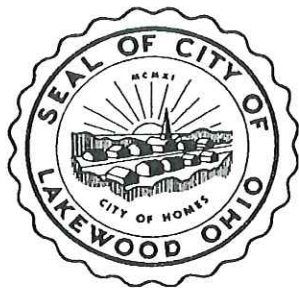
Current expenditures .00

YTD expenditures 308,620.81

Unposted expenditures .00

Encumbrances 28,638.92

Unposted encumbrances .00



12650 DETROIT AVENUE ■ 44107 ■ 216-529-6075 ■ 216-529-6806

Reference No. BC-18-228

September 17, 2018

Board of Control
City of Lakewood, Ohio 44107

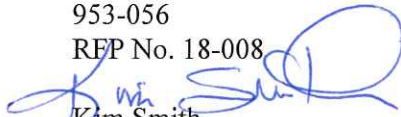
Subject: Award Contract – Municipal Liability Insurance Coverage

Dear Members of the Board:

Based on a review conducted by the Department of Finance, Division of Purchasing and in conjunction with the Department of Law, and the attached letter of recommendation, I am submitting for your consideration this request to award a contract with McGowan Governmental Underwriters in an amount not to exceed \$344,067 for the city's Municipal Liability Insurance Package. The contract period is October 1, 2018 through September 30, 2019. Contract award is a base bid of \$305,015 and includes Cyber, Finance Director coverage/bonding and \$20,000 for miscellaneous contingencies throughout the policy year. Also included is \$19,052 for hospital coverage effective September 1, 2018 through October 1, 2019.

McGowan Governmental Underwriters submitted the best responsive and responsible proposal for the city's Municipal Liability Insurance Coverage Package as outlined in RFP No. 18-008.

Contracting Authority:	Ordinance 43-17A \$500,000
Contracting Balance:	\$494,647 / \$150,580
Funding:	General & Lkwd Hospital Special Revenue Fund
Account Distribution:	101-5099-412-32-00 \$354,815
Account Balance:	\$349,462 / \$5,395
	260-7001-461-39-10 \$7,230,000
Account Balance:	\$5,094,962 / \$5,075,910
Contract Approved by Law:	Yes ____ / No ____ / PO <u>X</u> / c/c ____
Object Code:	Insurance
Commodity Code:	953-056
Bid Reference:	RFP No. 18-008


Kim Smith
Purchasing Manager

	<u>Approved</u>	<u>Disapproved</u>	<u>Date</u>
Joseph J Beno PE, Director of Public Works	_____	_____	_____
Kevin M. Butler, Director of Law	_____	_____	_____
Jennifer Pae, Director of Finance	_____	_____	_____
Michael P. Summers, Mayor	_____	_____	_____



CITY OF LAKEWOOD
MUNICIPAL LIABILITY INSURANCE
RFP NO. 18-008

Proposals Opened Aug 31, 2018
Contract effective Oct 1, 2018 through Sept 30, 2019
Includes (2) additional one-year renewal options

BIDDER	Package
McGowan GUA	\$ 305,015.00
Trident	
Incumbent	
Jackson-Dieken	\$ 487,916.00
HCC	
Love Insurance	\$ 335,695.00
Travelers	
Love Insurance	\$ 273,728.00
Ohio Plan Pool	

CITY OF LAKEWOOD
MUNICIPAL LIABILITY INSURANCE
RFP NO. 18-008

BREAKDOWN OF COMPETITIVE PROPOSALS ONLY

	McGowan-GUA Trident - Incumbent				Love Insurance #2 Ohio Plan Pool			
Coverage Line	Carrier	Coverage	Premium	Deduct	Carrier	Coverage	Premium	Deduct
Package	Trident		\$ 299,515.00		Ohio Plan			
Auto Liability	Trident	\$ 1,000,000.00	Included	Zero	Ohio Plan	\$ 1,000,000.00	\$ 34,152.00	Zero
Auto Physical Damage	Trident	Actual Cash Value	Included	\$ 5,000.00	Ohio Plan	Actual Cash Value	\$ 5,858.00	
High Value Vehicles over \$250,000	Trident	Replacement	Included	\$ 5,000.00	Ohio Plan	Replacement		
General Liability	Trident	\$1,000,000/\$2,000,000	Included	Zero	Ohio Plan	\$11,000,000/\$13,000,000	\$ 26,433.00	Zero
Ohio Stop Gap	Trident	\$ 1,000,000.00	Included	Zero	Ohio Plan	\$ 1,000,000.00	Included	Zero
Abuse & Molestation	Trident	\$ 1,000,000.00	Included	Zero	Ohio Plan			Zero
Employee Benefits	Trident	\$ 1,000,000.00	Included	\$ 1,000.00	Ohio Plan	\$ 1,000,000.00		Zero
Employment Practices	Trident	\$1,000,000/\$2,000,000	Included	\$ 5,000.00	Ohio Plan	\$11,000,000/\$13,000,000		Zero
Property	Trident		Included	\$ 10,000.00	Ohio Plan		\$ 57,908.00	\$ 10,000.00
Flood & Earthquake	Trident	\$ 1,000,000.00	Included	\$ 50,000.00	Ohio Plan			\$ 50,000.00
Boiler & Machinery	Trident	\$ 100,000,000.00	Included	\$ 10,000.00	Ohio Plan	\$ 100,000,000.00	\$ 8,796.00	\$ 10,000.00
Extra Expense	Trident	\$ 1,000,000.00	Included	\$ 1,000.00	Ohio Plan	\$ 1,000,000.00	Included	\$ 10,000.00
Valuable Papers	Trident	\$ 250,000.00	Included	\$ 500.00	Ohio Plan		Included	\$ 10,000.00
Accounts Receivable	Trident	\$ 250,000.00	Included	\$ 250.00	Ohio Plan	\$ 250,000.00	Included	\$ 10,000.00
Miscellaneous Floater	Trident		Included	\$ 500.00	Ohio Plan		\$ 2,825.00	\$ 500.00
Contractor's Equip	Trident		Included	\$ 500.00	Ohio Plan		\$ 3,228.00	\$ 500.00
EDP/Computers	Trident		Included	\$ 500.00	Ohio Plan		Included	\$ 1,000.00
Money & Securities	Trident	\$ 5,000.00	Included	Zero	Ohio Plan	\$ 25,000.00	\$ 584.00	\$ 250.00
Faithful Perf Bond	Trident	\$ 100,000.00	Included	\$ 1,000.00	Zuich	\$ 250,000.00	\$ 1,074.00	\$ 1,250.00
Public Officials	Trident	\$1,000,000/\$2,000,000	Included	\$ 5,000.00	Ohio Plan	\$11,000,000/\$13,000,000	\$ 48,722.00	\$ 10,000.00
Law Enf Liability	Trident	\$1,000,000/\$2,000,000	Included	\$ 10,000.00	Ohio Plan	\$ 1,000,000.00	\$ 26,702.00	\$ 10,000.00
Fire Dept Liability	Trident	\$1,000,000/\$2,000,000	Included	Zero	Ohio Plan	\$ 1,000,000.00	Included	None
Fire Dept E&O	Trident	\$1,000,000/\$2,000,000	Included	Zero	Ohio Plan	\$ 1,000,000.00	Included	\$ 10,000.00
Cyber Crime	Allied World	\$ 1,000,000.00	\$ 5,500.00	\$ 10,000.00	Ohio Plan	\$ 1,000,000.00	\$ 18,007.00	\$ 25,000.00
Terrorism	Trident		Included		Ohio Plan		\$ 7,071.00	
Drone Aircraft Coverage	Trident		Included		Ohio Plan		Included	
Miscellaneous Costs	Trident				Ohio Plan		\$ 3,633.00	
Umbrella \$5 million	Trident				Ohio Plan			
Umbrella \$10 million	Trident	\$ 10,000,000.00	Included	\$ 10,000.00	Ohio Plan		\$ 28,735.00	
TOTAL			\$ 305,015.00				\$ 273,728.00	

Compensation Analysis, Inc.
(216) 780-3605
(216) 642-8830 Fax

P.O. Box 31014
Cleveland, OH 44131

September 11, 2018

Kim Smith
Director of Purchasing
City of Lakewood
12650 Detroit Road
Lakewood, OH 44107

Via: Electronic & Regular Mail

RE: Recommendations for the 2018-19 Insurance Program

Dear Kim:

This letter contains my recommendations for placing the City of Lakewood's Property Casualty insurance program for the 2018-19 policy year. The format of this process was a Request for Proposals. While five agencies took specifications only three provided proposals including the incumbent agent.

We received four comprehensive proposals from three agencies. McGowan GUA and Jackson-Dieken provided one proposal each. The Love Insurance Agency provided two proposals. One of those proposals was from a traditional insurance carrier (the Travelers) with the second quote being from a pool (the Ohio Plan).

As in the past this RFP follows two years of renewal. The current proposal pricing from the incumbent agent/carrier is down approximately 10% from last year's cost. While it would seem to be an advantage to have an annual competitive process I would never recommend marketing an insurance program every year because:

- A new insurance carrier encounters higher than normal costs in the first year or two in which they underwrite a program. There are significant start-up costs, both hard and soft, that occur early on in a relationship with a carrier. If you were to market the program every year we would not be getting a "best price" from a carrier because of the potential lack of stability.
- There continues to be a capacity issue in the Ohio marketplace for public entities. There are only a limited number of insurance companies that might underwrite the City of Lakewood account. Without potential significant competition there is no reason for the City to incur the continuing soft costs associated with marketing the program.

Public Entity Insurance

Consulting Services

Risk Management

Workers' Compensation

Unemployment Compensation

Recommendations

This was a much closer than anticipated evaluation process however based upon the variations in the proposed prices/programs I am recommending that the City accept the lowest and best quote from McGowan Governmental Underwriters and Trident/Argonaut Insurance Company. The total pricing is \$305,015 versus the expiring premium of \$340,000 representing a 10% premium decrease.

Bid Review

We begin by excluding the non-competitive proposals. The Jackson-Dieken quote of nearly \$490,000 is clearly not competitive because of the premium variance. The Love/Travelers quote while more competitive is still over \$40,000 higher than the incumbent's renewal proposal.

The two proposals that really need to be analyzed are the McGowan-Trident and the Love-Ohio Plan proposals. Normally I discount a pool like the Ohio Plan for a variety of reasons most having to do with the financial stability of most pools. The Ohio Plan however is unique among Ohio pools in that much of its premium and therefore liability exposure is ceded off to reinsurance companies. What that means is the pool itself does not retain a large portion of the primary liability rather it is the liability of reinsurance carriers. The reinsurance structure was reviewed as part of their submission and is too complex to be reviewed in detail in this type of recommendation letter. The second major objection to pools is that they are assessable which would make the City essentially liable for losses of other participating public entities. Once again, the Ohio Plan is superior to other pools in that it is non-assessable.

One other concern about the Ohio Plan is that all its coverages are occurrence driven. Even though occurrence is normally a more desired format of coverage Lakewood has certain coverages that are claims made and the transition from claims made to occurrence will normally create gaps in coverage. The Ohio Plan's proposal, and this is the first time I have seen this from this pool, offers prior acts coverage back to 10/1/1995 which is the current retro date for our claims made programs.

To begin the analysis I would like to point out two very important issues in analyzing the proposals:

1. **Stability-** I believe that stability with a market is important for the long-term health of the program. Stability leads to better underwriting created by familiarity with the risk. It also leads to more consistent claims handling. In the case of minor price variations, and assuming the existing market is performing well I would always give the nod to the incumbent carrier.

2. **Experience-** When looking at insurance markets one needs to make sure that the successful carrier is not "buying" into the market with lower short-term proposals. While I have no overriding concern in this area the aggressive nature of the Ohio Plan quote along with "add ins" like the prior acts coverage back to our retro date do raise a bit of a concern that they are being overly aggressive with the City of Lakewood to try to get you into their pool.

In order to review the differences between the proposals we need to look at a variety of different issues:

1. **Cost-** The Ohio Plan has a clear advantage over McGowan GUA's premium. The overall cost is around \$31,000 less expensive. Normally when I see a 5% variance or less I recommend staying with the incumbent. In this case there is a 10% variance and therefore the advantage goes to the Ohio Plan.
2. **Coverage-** The programs in general have the same coverage offerings. There are some differences in certain lines of coverage and the differences are not considered material. We could spend countless time outlining the variations however it is not useful to try to micro-analyze the coverage differences. There are no high end gaps in coverage in either program.
3. **Financial Stability-** The clear advantage is to the McGowan-Trident program. This is an area of primary concern when it comes to pools. Here are the issues:
 - i. Technically the Ohio Plan pool does not meet our requirement of an AM Best Rating of A or better. In this case the pool has no rating. Note once again that much of the program is covered by reinsurance carriers and the pool requires at least an A- rating for those programs.
 - ii. The pool has approximately \$14 million in total assets and \$5.2 million in surplus as compared to Argonaut which has nearly \$9 billion in total assets and \$1.8 billion in equity.
 - iii. A red flag resulted from a review of the Plan's financials which show total members equity in the pool went down in 2015 and 2016 by approximately \$650,000. While it recovered \$58,000 in 2017 the three-year trend is not good. These numbers are small however in an "insurance carrier" the size of the pool these are material changes.
 - iv. Yearend cash went from \$1.4 million in 2016 to \$1.1 million in 2017 with a negative net cash in 2017 of \$160,000. Again not a

huge issue in and of itself but still a concern as part of the bigger financial picture.

- v. The last concern is the nature of the audit done on the pool. While the auditors take great pains to describe the audit as having been done "in accordance with accounting principles generally accepted in the United States of America" their opinion is not without hedges. They make note that they have applied "limited procedures" to review of some of the information submitted by management including the loss development in their claims history. These in and of themselves are not that disturbing but they do raise concerns about the nature of the audit and the assurance that it gives plan participants.

4. **Limits of Liability-** Another aspect to coverage is the limits of liability. In reviewing the limits of liability, you will find that there are some fluctuations between the proposals. The Ohio Plan takes a unique approach to coverage in that its underlying casualty line coverage include an \$11 million primary coverage given the \$10 million umbrella used in the McGowan quote there is no real advantage here.

5. **Deductibles-** The McGowan program has a slight advantage in deductibles. Focusing on the major lines of coverage of the program:

- i. **Public Officials-**McGowan's deductible is \$5,000 as compared to \$10,000 for the Ohio Plan.
- ii. **Cyber Crime-**McGowan's deductible is \$10,000 versus \$25,000 in the Ohio Plan.

Neither of the above are a material difference.

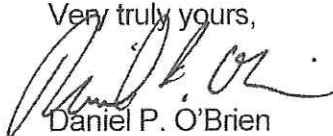
6. **Intangibles-** The intangible advantage goes to the McGowan quote. The reason for this advantage relates to a number of issues the first of which is Lakewood Hospital. The hospital was not part of the RFP as the actual transition date was unknown as of the time of publication of the RFP. We currently have coverage bound and in place with Trident. There are some unique coverage issues that result from the vacancy of the property which require waiver of standard property coverages. At this point it would be simpler to maintain the course with the current carrier and the coverage in place. Another intangible is the ability to work with Trident on choice of counsel. The Ohio Plan proposal outlines that it has panel counsel. While we have had some issues with Trident on choice of counsel they have in some instances agreed to our requests again on a limited basis. I am also concerned about Lakewood's relative size as compared to the average member within the Ohio Plan. I prefer that the City be a "small fish" in the big financial

September 11, 2018

pool of Trident-Argonaut as opposed to being one of the larger participants in the Ohio Plan.

Based upon my review of the entire package of information I am recommending that the City accept the proposed price from Trident/Argonaut through the McGowan Governmental Underwriters Agency. Please review the above and let me know if you have any questions regarding these recommendations.

Very truly yours,



Daniel P. O'Brien
Principal

Sep 6, 2018 9:17:12 AM EDT

File Edit Commands Help

101-5099-412.32-00

Account miscellaneous

Budget miscellaneous

Encumbrances

Pre-encumbrances

Transactions

Detail by date

Detail by code

Detail by year & p

Pending by date

Pending by code

Pending by year

Procurement cat

Print

Cancel

Exit

Previous acc...

Next account

2017

2019

Account activi...

Pending trans...

Images

Budget alloca...

Account information

General Government / Insurance

Fiscal year: 2018 Dr

Budget: 354,815.00

Committed: 374,737.50

Balance: 19,922.50-

Project Data

Project Entry Optional

Account Balance by Period

Period/Month	Actuals	Totals
Q 01 January	5,167.50	5,167.50
Q 02 February	.00	5,167.50
Q 03 March	.00	5,167.50
Q 04 April	.00	5,167.50
Q 05 May	185.00	5,352.50
Q 06 June	.00	5,352.50

Payment information

Vendor	Total
TRIDENT INSURANCE SERVICES	5,167.50
MCGOWAN GOVERNMENTAL UNDERWRIT	430.00

Encumbrances

PO #	Vendor	Balance
Q 085927	LAKEWOOD, CITY OF	354,815.00
Q 087940	AUTONATION FORD WESTL	10,000.00
Q 088168	MCGOWAN GOVERNMENTAL	4,570.00
Q 088338	TRIDENT INSURANCE SER	.00

Pre Encumbrances

Type	Req/PO	Project	Balance
------	--------	---------	---------

Segment/Balance Details

Fund	101	General Fund	Original Budget	.00
Department	50	Finance	Revised Budget	354,815.00
Division	99	General Administration	Current expenditures	.00
Activity basic	41	General Government	YTD expenditures	5,352.50
Sub activity	2	General Government	Unposted expenditures	.00
Element	32	Insurance	Encumbrances	369,385.00
Object	00		Unposted encumbrances	.00

Read and referred to Finance
Committee 6/4/18; second reading
6/18/18. please substitute for
the original.

BY: Anderson, Bullock, George, Litten
O'Leary, O'Malley, Rader

ORDINANCE NO: 43-17A

AN ORDINANCE to take effect immediately provided it receives the affirmative vote of at least two thirds of the members of Council, or otherwise to take effect and be in force after the earliest period allowed by law, amending Ordinance 43-17, adopted December 18, 2017, authorizing the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager to enter into contracts for professional services, and to advertise for bids and enter into contracts for the purchase of repair maintenance and operating supplies, services and equipment as authorized by the 2018 Appropriation Ordinance and the Administrative Code of the City of Lakewood with the lowest and best bidder or bidders or as otherwise provided by law.

WHEREAS, this Council desires to provide the authorization to the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager to enter into contracts for professional services, and to advertise for bids and enter into contracts for the purchase of repair maintenance and operating supplies, services and equipment as authorized by the 2018 Appropriation Ordinance and the Administrative Code of the City of Lakewood with the lowest and best bidder or bidders or as otherwise provided by law; and

WHEREAS, as set forth in Section 2.12 of the Third Amended Charter of the city of Lakewood, this Council by a vote of at least two thirds of its members determines that this ordinance is an emergency measure and that it shall take effect immediately, and that it is necessary for the immediate preservation of the public peace, property, health and safety, and to provide for the usual daily operation of municipal departments in that delay could impair the City's ability to provide necessary services in a timely manner for fiscal year 2018; now, therefore,

BE IT ORDAINED BY THE CITY OF LAKEWOOD, OHIO:

Section 1. Section 1 of Ordinance 43-17, adopted December 18, 2018, currently reading as follows:

Section 1. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager be and are hereby authorized and directed to enter into a contract or contracts for supplies, services and equipment with the lowest and best bidder or bidders or as otherwise provided by law, as follows:

Professional services contracts included in the 2018 Budget are as follows:

- 1) Legal Services.....225,000
- 2) Reconciliation of Ordinances.....12,500

3) Financial Audit.....	75,000
4) Hospitalization and Health Care Benefit Consulting Services.....	40,000
5) Consultant for Workers Compensation.....	30,000
6) Risk Management Consulting Services.....	15,000
7) Healthcare, Physicals, Drug & Alcohol Testing.....	25,000
8) Employee Assistance Program.....	15,000
9) Supervisor / Manager / Employee Training.....	125,000
10) Exams for Classified Positions.....	75,000
11) Housing and Building Plans Examinations.....	75,000
12) Lakewood Jail Medical Services.....	50,000
13) Bond Concert.....	15,000
14) Municipal Engineering Consultant.....	80,000
15) Debt Insurance Costs.....	100,000
16) Integrated Wet Weather Plan Professional Services.....	100,000
17) Administrative Professional Services.....	300,000
18) Professional Services related to Lakewood Hospital.....	500,000
Sub-Total.....	\$2,507,500

Services contracts included in the 2018 Budget are as follows:

1) Government Agreements (WEB).....	115,000
2) Government Agreements (Bd of Ed/Pool).....	800,000
3) Financial Institution Service Charges.....	60,000
4) Electronic Payment Services.....	250,000
5) Property & Liability Insurance Contracts.....	500,000
6) Workers' Comp Stop Loss Insurance.....	90,000
7) Life Insurance.....	20,000
8) Hospitalization and Health Care Benefit Services.....	8,500,000
9) Medical Claims Billing Service.....	100,000
10) Sentenced Prisoners Full Jail Service.....	200,000
11) Home Delivered Meals.....	47,500
12) Distribution System Leak Survey.....	25,000
13) Disposal of Screenings and Grit (WWTP).....	10,000
14) Excavation Spoils Removal.....	100,000
15) Roll of Box for Street Sweeping.....	60,000
16) Solid Waste Disposal Site.....	900,000
17) Organic Waste Disposal.....	30,000
18) Waste Collections - Condominiums.....	105,000
19) Biosolids Disposal.....	65,000
20) Roll-Off Box for Construction Debris.....	45,000
21) Site to Receive & Process Yard Waste.....	25,000
22) Lab Analysis Service.....	550,000
23) Citywide Computer Hdw'r Op. Sys., & Software Maint Contracts.....	100,000
24) Communications Services.....	25,000
25) Water Meter Program Maintenance.....	95,000
26) Telephone Service.....	250,000
27) Cellular Phone Service.....	125,000
28) HVAC Maintenance.....	25,000
29) Elevator Maintenance.....	50,000
30) Fire Alarm Maintenance.....	25,000
31) Copier Maintenance Service.....	25,000
32) Postage, Mailing Services, Equipment Lease/Maintenance.....	250,000
33) Rental and Laundry of Uniforms.....	35,000
34) Advertising.....	30,000

35) Printing Services.....	165,000
36) CRIS/LEADS Fees.....	20,000
37) Parking Citation Billing Service.....	30,000
38) Fireworks Display.....	40,000
39) Transportation Services.....	65,000
Sub-Total.....	\$14,052,500

Materials, supplies, and equipment authorized for purchase under the 2018 Budget are as follows:

1) Sand and Aggregate.....	45,000
2) Concrete Supplies.....	30,000
3) Asphalt Materials.....	50,000
4) Asphalt Cold Patch.....	25,000
5) Crack Sealant.....	40,000
6) Road Salt (Sodium Chloride).....	300,000
7) Fire Hydrants, Sewer and Water Appearances.....	40,000
8) Water Meter Supplies & Materials.....	100,000
9) Sign Shop Supplies, Blanks & Reflective Material.....	195,000
10) Polymer Flocculants.....	30,000
11) Wastewater Treatment Chemicals.....	125,000
12) Tires and Road Service.....	85,000
13) Automotive Repairs, Parts and Supplies.....	600,000
14) Oil and Lubricants.....	40,000
15) Fuel (Gasoline and Diesel).....	500,000
16) Purchase of Uniforms and Gear - Public Works.....	20,000
17) Electrical Supplies.....	50,000
18) Hardware Supplies.....	45,000
19) Janitorial Supplies.....	50,000
20) Landscape Materials.....	30,000
21) Lumber Supplies.....	100,000
22) Plumbing Supplies.....	40,000
23) Pool Supplies - Chemicals.....	45,000
24) Small Tools and Equipment.....	130,000
25) Prisoner Food Supplies.....	35,000
26) Purchase Uniforms & Gear - Safety Forces.....	75,000
27) Ammunition.....	30,000
28) Office Supplies.....	40,000
29) Computer Supplies.....	10,000
30) Computer Software.....	45,000
31) Communications Equipment.....	75,000
32) Paper Supplies.....	15,000
33) Lease Copier Equipment.....	35,000
34) Subscriptions/Publications.....	30,000
35) Refrigeration.....	200,000
36) Police Operating Equipment.....	150,000
37) Fire/EMS Operating Equipment.....	150,000
38) Waste Water Treatment Plant Operating Equipment.....	100,000
39) Fitness Equipment/Devices.....	30,000
Sub-Total.....	\$3,755,000
Total.....	\$20,315,000

shall be and is hereby amended to read:

Section 1. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager be and are hereby authorized and directed to enter into a contract or contracts for supplies, services and equipment with the lowest and best bidder or bidders or as otherwise provided by law, as follows:

Professional services contracts included in the 2018 Budget are as follows:

1) Legal Services.....	225,000
2) Recodification of Ordinances.....	12,500
3) Financial Audit.....	75,000
4) Hospitalization and Health Care Benefit Consulting Services.....	40,000
5) Consultant for Workers Compensation.....	30,000
6) Risk Management Consulting Services.....	15,000
7) Healthcare, Physicals, Drug & Alcohol Testing.....	25,000
8) Employee Assistance Program.....	15,000
9) Supervisor/Manager/Employee Training.....	125,000
10) Exams for Classified Positions.....	75,000
11) Housing and Building Plans Examinations.....	75,000
12) Lakewood Jail Medical Services.....	50,000
13) Band Concerts.....	15,000
14) Municipal Engineering Consultant.....	80,000
15) Debt Issuance Costs.....	100,000
16) Integrated Wet Weather Plan Professional Services.....	750,000
17) Administrative Professional Services.....	300,000
18) Professional Services related to Lakewood Hospital.....	500,000
Sub-Total.....	\$2,507,500

Services contracts included in the 2018 Budget are as follows:

1) Government Agreements (WEB).....	115,000
2) Government Agreements (Ed of Ed/Pool).....	800,000
3) Financial Institution Service Charges.....	60,000
4) Electronic Payment Services.....	250,000
5) Property & Liability Insurance Contracts.....	500,000
6) Workers' Comp Stop Loss Insurance.....	90,000
7) Life Insurance.....	20,000
8) Hospitalization and Health Care Benefit Services.....	8,500,000
9) Medical Claims Billing Service.....	100,000
10) Sentenced Prisoners Full Jail Service.....	200,000
11) Home Delivered Meals.....	47,500
12) Distribution System Leak Survey.....	25,000
13) Disposal of Screenings and Grit (WWTP).....	10,000
14) Excavation Spoils Removal.....	100,000
15) Roll of Box for Street Sweeping.....	60,000
16) Solid Waste Disposal Site.....	900,000
17) Organic Waste Disposal.....	30,000
18) Waste Collections - Condominiums.....	105,000
19) Biosolids Disposal.....	105,000
20) Roll-Off Box for Construction Debris.....	65,000
21) Site to Receive & Process Yard Waste.....	45,000
22) Lab Analysis Service.....	25,000

23) Citywide Computer Hardw. Op. Sys., & Software Maint Contracts.....	\$50,000
24) Communications Services.....	100,000
25) Water Meter Program Maintenance.....	25,000
26) Telephone Service.....	95,000
27) Cellular Phone Service.....	250,000
28) HVAC Maintenance.....	125,000
29) Elevator Maintenance.....	25,000
30) Fire Alarm Maintenance.....	50,000
31) Copier Maintenance Service.....	25,000
32) Postage, Mailing Services, Equipment Lease/Maintenance.....	250,000
33) Rental and Laundry of Uniforms.....	35,000
34) Advertising.....	30,000
35) Printing Services.....	165,000
36) CRIS/LEADS Fees.....	20,000
37) Parking Citation Billing Service.....	50,000
38) Fireworks Display.....	40,000
39) Transportation Services.....	65,000
40) Lakewood Hospital Demolition, Hazmat Abatement and Site Preparation.....	7,000,000
Sub-Total.....	\$21,052,500

Materials, supplies, and equipment authorized for purchase under the 2018 Budget are as follows:

1) Sand and Aggregate.....	45,000
2) Concrete Supplies.....	50,000
3) Asphalt Materials.....	50,000
4) Asphalt Cold Patch.....	25,000
5) Crack Sealant.....	40,000
6) Road Salt (Sodium Chloride).....	300,000
7) Fire Hydrants, Sewer and Water Appearances.....	100,000
8) Water Meter Supplies & Materials.....	40,000
9) Sign Shop-Supplies, Blanks & Reflective Material.....	195,000
10) Polymer Flocculants.....	30,000
11) Wastewater Treatment Chemicals.....	125,000
12) Tires and Road Service.....	85,000
13) Automotive Repairs, Parts and Supplies.....	600,000
14) Oil and Lubricants.....	40,000
15) Fuel (Gasoline and Diesel).....	500,000
16) Purchase of Uniforms and Gear - Public Works.....	20,000
17) Electrical Supplies.....	50,000
18) Hardware Supplies.....	45,000
19) Janitorial Supplies.....	50,000
20) Landscape Materials.....	30,000
21) Lumber Supplies.....	100,000
22) Plumbing Supplies.....	40,000
23) Pool Supplies - Chemicals.....	45,000
24) Small Tools and Equipment.....	130,000
25) Prisoner Food Supplies.....	35,000
26) Purchase Uniforms & Gear - Safety Forces.....	75,000
27) Ammunition.....	30,000
28) Office Supplies.....	40,000
29) Computer Supplies.....	10,000
30) Computer Software.....	45,000
31) Communications Equipment.....	75,000
32) Paper Supplies.....	15,000

33) Lease Copier Equipment.....	35,000
34) Subscriptions/Publications.....	30,000
35) Reforestation.....	200,000
36) Police Operating Equipment.....	150,000
37) Fire/EMS Operating Equipment.....	150,000
38) Waste Water Treatment Plant Operating Equipment.....	100,000
39) Fitness Equipment/Devices.....	30,000
Sub-Total.....	\$3,755,000
Total.....	\$27,315,000

Section 2. Contracts for supplies, services and equipment in excess of \$7,500 and for professional services in excess of \$5,000 shall not be awarded except as approved herein or further approved by Resolution of Council.

Section 3. It is found and determined that all formal actions of this Council concerning and relating to the passage of this ordinance were adopted in an open meeting of this Council, and that all such deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 4. This ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare in the City and for the usual daily operation of the City for the reasons set forth and defined in the preamble, and provided it receives the affirmative vote of at least two thirds of the members of Council, this ordinance shall take effect and be in force immediately upon its adoption by the Council, this approval by the Mayor, or otherwise it shall take effect and be in force after the earliest period allowed by law.

Adopted: 7/2/18

 President
 Clerk
 Mayor

Approved: July 6 2018

READ & REFERRED TO THE FINANCE COMMITTEE
11/20/17. SECOND READING 12/4/17.

ORDINANCE NO. 55-17

BY: Anderson, Bullock, Litten, Marx, Nowlin,
O'Leary, O'Malley.

AN ORDINANCE to take effect immediately provided it receives the affirmative vote of at least five (5) members of Council, or otherwise to take effect and be in force after the earliest period allowed by law, authorizing and directing the Mayor (Director of Public Safety), the Director of Public Works, the Director of Finance, and/or the Purchasing Manager to advertise for bid and enter into a contract with the lowest and best bidder in accordance with the Administrative Code of the City of Lakewood for the Sidewalk Improvement Program in accordance with the Administrative Code of the City of Lakewood, contracts not to exceed the specified amounts shown without separate resolution of Council.

WHEREAS, this Council by a vote of at least five (5) of its members determines that this ordinance is an emergency measure, and that this ordinance shall take effect at the earliest date possible as set forth in Article III, Sections 10 and 13 of the Second Amended Charter of the City of Lakewood, and that it is necessary for the immediate preservation of the public peace, property, health and safety, and to provide for the usual daily operation of municipal departments in that certain capital improvements projects are to be undertaken beginning on or after January 1, 2018 in accordance with the Capital Improvement Plan for fiscal year 2018; now, therefore

BE IT ORDAINED BY THE CITY OF LAKEWOOD, OHIO:

Section 1. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager is hereby authorized and directed to engage architectural and/or engineering firms to provide professional services for the design, preparation of specifications, construction inspection, contract administration and to advertise for bids and enter into a contract with the lowest and best bidder in accordance with the Administrative Code of the City of Lakewood, for the following Infrastructure Improvements, contracts not to exceed the specified amounts shown, except as hereinafter provided:

Sidewalk Improvement Program \$800,000

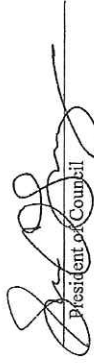
Section 2. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager is hereby authorized and directed to enter into contracts as set forth above in amounts not to exceed the specified amounts without further action from Council; and to enter into contracts in excess of specified amounts only upon consent of Council evidenced by adoption of a resolution specifying the authorized amount.

Section 3. It is found and determined that all formal actions of this Council concerning and relating to the passage of this ordinance were adopted in an open meeting of this Council,


and that all such deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 4. This Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare in the City and for the usual daily operation of the City for the reasons set forth and defined in the preamble, and provided it receives the affirmative vote of at least five (5) members of Council, this ordinance shall take effect and be in force immediately upon its adoption by the Council and approval by the Mayor otherwise, it shall take effect and be in force after the earliest period allowed by law.

Adopted: December 18, 2017


President of Council


Clerk of Council

Approved: December 20, 2017

Mayor

READ & REFERRED TO THE FINANCE COMMITTEE
11/20/17. SECOND READING 12/4/17.

ORDINANCE NO. 57-17

BY: Anderson, Bullock, Litten, Marx, Nowlin,
O'Leary, O'Malley.

AN ORDINANCE to take effect immediately provided it receives the affirmative vote of at least five (5) members of Council, or otherwise to take effect and be in force after the earliest period allowed by law, authorizing and directing the Mayor (Director of Public Safety), the Director of Public Works, the Director of Finance, and/or the Purchasing Manager to advertise for bid and enter into a contract with the lowest and best bidder in accordance with the Administrative Code of the City of Lakewood for **Buildings & Facilities Improvements** in accordance with the Administrative Code of the City of Lakewood, contracts not to exceed the specified amounts shown without separate resolution of Council.

WHEREAS, this Council by a vote of at least five (5) of its members determines that this ordinance is an emergency measure, and that this ordinance shall take effect at the earliest date possible as set forth in Article III, Sections 10 and 13 of the Second Amended Charter of the City of Lakewood, and that it is necessary for the immediate preservation of the public peace, property, health and safety, and to provide for the usual daily operation of municipal departments in that certain capital improvements projects are to be undertaken beginning on or after January 1, 2018 in accordance with the Capital Improvement Plan for fiscal year 2018; now, therefore

BE IT ORDAINED BY THE CITY OF LAKEWOOD, OHIO:

Section 1. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager is hereby authorized and directed to engage architectural and/or engineering firms to provide professional services for the design, preparation of specifications, construction inspection, contract administration and to advertise for bids and enter into a contract with the lowest and best bidder in accordance with the Administrative Code of the City of Lakewood, for the following Infrastructure Improvements, contracts not to exceed the specified amounts shown, except as hereinafter provided:

Buildings & Facilities Improvements \$1,100,000

Section 2. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager is hereby authorized and directed to enter into contracts as set forth above in amounts not to exceed the specified amounts without further action from Council; and to enter into contracts in excess of specified amounts only upon consent of Council evidenced by adoption of a resolution specifying the authorized amount.

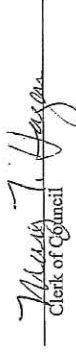
Section 3. It is found and determined that all formal actions of this Council concerning and relating to the passage of this ordinance were adopted in an open meeting of this Council,

and that all such deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 4. This ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare in the City and for the usual daily operation of the City for the reasons set forth and defined in the preamble, and provided it receives the affirmative vote of at least five (5) members of Council, this ordinance shall take effect and be in force immediately upon its adoption by the Council and approval by the Mayor otherwise, it shall take effect and be in force after the earliest period allowed by law.

Adopted: December 18, 2017


President of Council


Clerk of Council

Approved: December 20, 2017


Mayor

Read & referred to Finance Committee 6/18/18; Second reading 7/2/18.

ORDINANCE NO. 44-17A

BY: Anderson, Bullock, George, Litten,
O'Leary, O'Malley, Rader

AN ORDINANCE to take effect immediately provided it receives the affirmative vote of at least two thirds of the members of Council, or otherwise to take effect and be in force after the earliest period allowed by law, amending Ordinance 44-17, adopted December 18, 2017, authorizing the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager to enter into service contracts in accordance with the Administrative Code of the City of Lakewood for the Department of Planning & Development in accordance with the Administrative Code of the City of Lakewood, contracts not to exceed the specified amounts shown without separate resolution of Council.

WHEREAS, as set forth in Section 2.12 of the Third Amended Charter of the City of Lakewood, this Council by a vote of at least two thirds of its members determines that this ordinance is an emergency measure and that it shall take effect immediately, and that it is necessary for the immediate preservation of the public property, health, and safety and to provide for the usual daily operation of municipal departments, in that delay could impair the City's ability to provide necessary services in a timely manner for fiscal year 2018; now, therefore

BE IT ORDAINED BY THE CITY OF LAKEWOOD, OHIO:

Section 1. Section 1 of Ordinance 44-17, adopted December 18, 2017, currently reading as follows:

Section 1. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law, the Director of Finance, and/or the Purchasing Manager is hereby authorized and directed to enter into contracts in accordance with the Administrative Code of the City of Lakewood, for the Division of Planning & Development, contracts not to exceed the specified amounts shown, except as hereinafter provided:

Service Contracts	\$4,400,000
-------------------	-------------

Building Code Enforcement;
Childcare Scholarship Assistance Program;
Cleveland Tenants Organization; Landlord Tenant Services;
Commercial Property Revitalization (Storefront Renovation) Program;
Cuyahoga County Planning Commission;
Domestic Violence & Child Advocacy Center: Victim Advocacy Services;
Economic Development Loan Fund;
First Time Homebuyer Down Payment Assistance Program (CDBG & HOME);
Greater Cleveland Regional Transit Authority;
Home Improvement Grant Program (HIG);
Home Investment Partnerships Program (HOME);
Home Weatherization Assistance Program;
Housing Research & Advocacy Center: Fair Housing Services;

LakewoodAlive: Housing Outreach & Pairs Rebate Programs;
 Lakewood Community Services Center: Case Management Services, Emergency Shelter
 Services, Employment Services, Food Pantry & Homelessness Prevention Programs;
 Lakewood-SBA-Cuyahoga County Small Business Performance Grant Program;
 Loan Servicing Fees: Low-Interest Loan, Nuisance Demolition, Nuisance Rehabilitation,
 RAMP & Weatherization Programs;
 Low-Interest Housing Rehabilitation Loan Program (LIL);
 Neighborhood Stabilization Program (NSP): Acquisition, Rehabilitation & Demolition;
 North Coast Health: Health Services;
 Nuisance Demolition Program;
 Nuisance Rehabilitation Program;
 Property Revitalization Program; Acquisition, Rehabilitation, Marketing & Sale;
 Public Infrastructure Improvements: Sidewalk Repair/Replacement, Street Resurfacing,
 Streetscape Enhancements, Transit Waiting Environments & Water Main
 Replacement & Park Improvements;
 Repair Accessibility & Maintenance Program (RAMP);
 SEED Small Business Loan Program: Loan Servicing Fees;
 Senior Supportive Services.

shall be and is hereby amended to read:

Section 1. That the Mayor (Director of Public Safety), the Director of Public Works, the Director of Law,
 the Director of Finance, and/or the Purchasing Manager is hereby authorized and directed to enter into contracts in
 accordance with the Administrative Code of the City of Lakewood, for the Division of Planning & Development,
 contracts not to exceed the specified amounts shown, except as hereinafter provided:

Service Contracts \$4,400,000

Building Code Enforcement;
 Childcare Scholarship Assistance Program;
 Cleveland Tenants Organization: Landlord/Tenant Services;
 Commercial Property Revitalization (Storefront Renovation) Program;
 Cuyahoga County Planning Commission;
 Domestic Violence & Child Advocacy Center: Victim Advocacy Services;
 Economic Development Loan Fund;
 First Time Homebuyer Down Payment Assistance Program (CDBG & HOME);
 Greater Cleveland Regional Transit Authority;
 Home Improvement Grant Program (HIG);
 Home Investment Partnerships Program (HOME);
 Home Weatherization Assistance Program;
 Housing Research & Advocacy Center: Fair Housing Services;
 LakewoodAlive: Housing Outreach & Pairs Rebate Programs;
 Lakewood Community Services Center: Case Management Services, Emergency Shelter
 Services, Employment Services, Food Pantry & Homelessness Prevention Programs;
 Lakewood-SBA-Cuyahoga County Small Business Performance Grant Program;
 Lakewood Small Business Grant Program;
 Loan Servicing Fees: Low-Interest Loan, Nuisance Demolition, Nuisance Rehabilitation,
 RAMP & Weatherization Programs;
 Low-Interest Housing Rehabilitation Loan Program (LIL);
 Neighborhood Stabilization Program (NSP): Acquisition, Rehabilitation & Demolition;
 North Coast Health: Health Services;
 Nuisance Demolition Program;
 Nuisance Rehabilitation Program;
 Property Revitalization Program; Acquisition, Rehabilitation, Marketing & Sale;

Public Infrastructure Improvements: Sidewalk Repair/Replacement, Street Resurfacing,
 Streetscape Enhancements, Transit Waiting Environments & Water Main
 Replacement & Park Improvements;
 Repair Accessibility & Maintenance Program (RAMP);
 SEED Small Business Loan Program: Loan Servicing Fees;
 Senior Supportive Services.

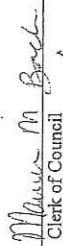
Section 2. The Mayor (Director of Public Safety), the Director of Public Works, the
 Director of Law, the Director of Finance, and/or the Purchasing Manager is hereby authorized
 and directed to enter into contracts as set forth above in amounts not to exceed the specified
 amounts without further action from Council; and to enter into contracts in excess of specified
 amounts only upon consent of Council evidenced by adoption of a resolution specifying the
 authorized amount.

Section 3. It is found and determined that all formal actions of this Council concerning
 and relating to the passage of this ordinance were adopted in an open meeting of this Council,
 and that all such deliberations of this Council and of any of its committees that resulted in such
 formal action were in meetings open to the public in compliance with all legal requirements.

Section 4. This ordinance is hereby declared to be an emergency measure necessary for
 the immediate preservation of the public peace, property, health, safety and welfare in the City
 and for the usual daily operation of the City for the reasons set forth and defined in the preamble,
 and provided it receives the affirmative vote of at least two thirds of the members of Council, this
 ordinance shall take effect and be in force immediately upon its adoption by the Council and
 approval by the Mayor, or otherwise it shall take effect and be in force after the earliest period
 allowed by law.

Adopted: 7/16/18


 President of Council


 Clerk of Council

Approved: July 17, 2018


 Mayor